## Paving the Way for New Livestock Risk Management Tools: Developing Markets and Regulations

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#### Risk Management Agency Products: Summary Information, 2002

Products	Total Premium	Subsidy	Liabilities	Policies	Acres
All Products	\$ 2,919,964,239	\$ 1,743,111,567	\$ 37,336,177,343	1,917,575	215,729,273
APH	\$ 1,255,248,094	\$ 797,450,570	\$ 15,296,232,097	1,181,305	107,720,247
CRC	\$ 856,194,187	\$ 476,279,571	\$ 8,130,670,810	424,506	55,519,363
GRP	\$ 32,306,882	\$ 18,421,020	\$ 992,105,761	15,460	11,167,358
AGR	\$ 9,441,490	\$ 5,095,197	\$ 253,885,892	787	NA

#### RMA Livestock Related Products: Summary Information, 2002

Products	То	tal Premium	Subsidy	Liabilities	Policies	Acres
Forage Production	\$	18,025,126	\$ 12,503,342	\$ 238,018,733	17,975	2,854,843
Forage Seeding	\$	1,959,585	\$ 1,187,398	\$ 15,525,832	6,392	149,286
Rangeland	\$	2,224,114	\$ 1,372,983	\$ 46,737,644	956	8,125,740
AGR, @35%		3,304,522	1,783,319	88,860,062	787	NA
Total	\$	25,513,347	\$ 16,847,042	\$ 389,142,271	26,110	11,129,869



# Livestock Price Risk Insurance Products

• Livestock Risk Protection (LRP)

Livestock Gross Margin (LGM)



## LRP vs. CME Option

- LRP uses a cash index, and covers some of producers' basis risk;
- LRP covers any level of production (even 1 head);
- LRP has the cost set on a daily basis (producers know what the cost will be); and
- LRP is an insurance policy and not a derivative.



# Regulatory Groups

#### Agencies, Institutions, and Corporations

- The Risk Management Agency (RMA)
- Insurance and Reinsurance Companies
- State Insurance Commissioners
- National Association of Insurance Commissioners (NAIC)
- Chicago Mercantile Exchange (CME) / Chicago Board of Trade (CBOT)
- Commodity Futures Trading Commission (CFTC)

#### Acts and Regulations

- The Federal Crop Insurance Act
- Livestock Reinsurance Agreement

#### Livestock Product Reviewers

- Contracted Actuary (by Submitter)
- Five (5) Independent Actuarial and Underwriting Experts
- RMA Staff
- Office of General Counsel
- FCIC Board of Directors (for Approval)



# Potential Livestock Risk Management Tools



### **Matrix of the Livestock Insurance Products**

		Inputs		
Peril	Output (Cows, Pigs, etc.)	Intensive Crops (Corn, Soy, etc.)	Extensive Crops (Pasture, Forage, Hay)	
Yield (Growth)	Possibly Not Feasible	APH, GRP	Forage APH; GRP for Rangeland and Forage; Continuing Research	
Price	LRP, LGM	Options, Futures, LGM	Limited, If Any	
Revenue	<b>Revenue</b> AGR, AGR-Lite Pilots; Possibly Not Feasible		Unknown	
Mortality: Accidents & Named Perils	Available From Private Market	Hail Available From Private Market	Unknown	
Death Or Loss Due To Disease, Terrorism	Research Underway	Research Underway	Research Underway	
Quarantine	Research Underway	Research Underway	Research Underway	
Loss of Markets Due To Terrorism	Research Underway	Research Underway	Research Underway	



# Livestock Insurance Market Potential

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